



JOB ANNOUNCEMENT

VICE PRESIDENT OF PHILANTHROPY AND SOCIAL IMPACT

ABOUT THE JEWISH COMMUNITY FOUNDATION

The Jewish Community Foundation of San Diego (JCF) inspires, educates and engages with individuals and families to make them effective philanthropists and social investors, all through a lens of Jewish values. JCF develops and manages philanthropic vehicles and assets, including donor-advised funds, endowments and organizational funds. A philanthropic innovator, the JCF recently became the first Jewish Community Foundation in the country to offer an impact investing pool option to its donors.

Over the past 50 years, the JCF has granted more than \$1.4 billion to 5,000+ organizations on behalf of more than 1,500 donors, making it the largest grantor in San Diego. Nearly \$1 billion of these funds has assisted organizations in our immediate community; close to \$500 million has supported Jewish causes.

The work of our 17 member staff and 26 member board is guided by JCF's core beliefs: We believe in the power of every individual to change the world, and we believe in the innate value of Jewish tradition, of living Jewish values in the present, and ensuring a vibrant Jewish future.

OVERVIEW OF THE JOB

The **Vice President of Philanthropy and Social Impact** is passionate about helping donors change the world in ways that honor Jewish values. With significant experience initiating, nurturing and growing relationships with donors, the Vice President fosters opportunities for people at all levels of affluence to make an impact on the causes that matter to them. The Vice President is energized by building relationships that result in greater social good. A caring and trusted advisor, the Vice President connects donors to nonprofit organizations in San Diego, across the nation, in Israel, and around the world and can help these change agents discern which types of vehicles are best suited for their charitable investments.

The Vice President works as part of a six person senior management team and reports directly to the CEO. Among this executive's many duties, the Vice President is responsible for:

Attracting and Engaging Donors and Nonprofit Partners

- Demonstrating JCF's core beliefs -- the power of every individual to change the world and the innate value of Jewish tradition -- by example
- Communicating the work of the JCF to stakeholders of all types in a passionate, effective and compelling manner in both written and oral formats
- Initiating, nurturing and growing relationships that result in new donors and increased assets for the Foundation
- Designing and orchestrating events that provide meaning and value to individual donors and groups of donors
- Developing programs and materials that educate and inspire.

Stewarding Donors

- Empowering donors to be change agents for the causes they care about by strategically connecting them to Jewish and non-Jewish nonprofit organizations in San Diego, the U.S., Israel and throughout the world
- Engaging and guiding sensitive and strategic conversations about issues of wealth and philanthropy
- Confidentially advising individuals and families in all manner of planned- giving tools such as estates and trusts, IRA's, endowments, charitable remainder trusts, charitable gift annuities and the like
- Introducing donors at all levels of affluence to forward-thinking social investment tools and vehicles that can help them expand their impact.

Administrative Leadership

- Partnering with staff at all levels within JCF on existing and new efforts to serve donors and nonprofits
- Maintaining a culture of trust, collaboration, accountability and partnership among his/her direct reports, staff peers and between him/herself and the CEO
- Coaching to further professional development and performance excellence
- Communicating in a timely and responsible manner to all manner of internal and external stakeholders.

Other duties as required

QUALIFICATIONS

- Philanthropically literate and resourceful
- Experienced in, sensitive to and adept at working with high net worth individuals and families
- Experienced in high-level management, ideally within a nonprofit organization
- An excellent communicator both orally and in writing
- Known to have superb relationship-building skills
- Able to prioritize, negotiate and work with a variety of internal and external stakeholders
- Keen analytically and has good organization and problem solving skills
- Committed to lead by example, has passion for creating change values Jewish tradition
- Knowledge of impact investing a plus.

The ideal candidate has previous experience working for a community foundation and/or as a philanthropic advisor.

Salary range: \$125,000 - \$150,000. Generous benefits provided

Posting Expiration Date: January 2, 2018

How to Apply: Please submit a resume and cover letter via email to: Search@patlibby.com

(enter JCF in the subject line)