



PRESS RELEASE

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**Contact: Allison Small
858-279-2740
allison@jcfsandiego.org**

FOURTH ENDOWMENT LEADERSHIP INSTITUTE HELD

Jewish Community Foundation continues bequest education for local Jewish organizations

More than 40 lay and professional leaders from twelve local Jewish organizations, schools and synagogues joined together on November 3 for the fourth Endowment Leadership Institute (ELI) session at the Jewish Community Foundation. The session was led by noted author and fundraising trainer, Edward Schumacher.

Schumacher's workshop discussed the importance of developing and implementing a plan for obtaining bequests from current and prospective donors. As he humorously stated, "Creating a plan allows you to have success on purpose."

Since ELI's inception in April 2004, approximately 80 families have designated over \$13 million in bequests to strengthen San Diego's Jewish community.

"The success of the program has exceeded all our expectations. Our community has been extremely generous and supportive," said Marjory Kaplan, Jewish Community Foundation's Executive Director.

Following the workshop Schumacher met individually, over a two-day period, with representatives of participating organizations to discuss their respective programs.

ELI participating organizations include:

Agency for Jewish Education	San Diego Jewish Academy
Congregation Adat Yeshurun	Soille Hebrew Day School
Congregation Beth Israel	Temple Adat Shalom
Hillel of San Diego	Temple Solel
Jewish Family Service	Tifereth Israel Synagogue
Lawrence Family JCC, Jacobs Family Campus	United Jewish Federation of San Diego County

For more information about the Jewish Community Foundation or the Endowment Leadership Institute, visit our website at www.jcfsandiego.org or contact us at 858-279-2740.

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About the Jewish Community Foundation

Since 1967, the Jewish Community Foundation has been at the forefront of charitable giving in San Diego. The Foundation has partnered with individuals, families and community organizations to help them achieve their philanthropic goals and to increase current and future support for a vibrant and secure Jewish community in San Diego, Israel and around the world. During fiscal year 2003/2004, the Jewish Community Foundation distributed more than \$57 million in 3,000 separate grants to 700 different charitable organizations.

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